

Welcome to Mary Kay!

This is NOT your momma's Mary Kay!! As you will soon find out!!

I am THRILLED that you have chosen to start your own MK business and, that I get to walk alongside you as you create your own success!! MK can be an incredible business and I have no doubt you will discover this as you move through the steps of getting started!

Now that you have ordered your STARTER KIT – let's talk about what's next!!

You are right here on my unit website (www.robinrowlandnsd.com) and will find it easy to work through the steps of getting started!! The menu is along the top of this NEW CONSULTANT section. Just begin following the steps outlined:

Step #1 – Getting Started

Step #2 – Get your business on the MOVE

Step #3 – Successful Party/Skin Care Class Tips

Step #4 – Set up your office

Step #5 – Build a Team

Work through all of Step #1 before moving to Step #2, etc.

Also, go to www.marykayintouch.com, create your user name and insert your consultant # and complete your **FIRST STEPS!!**

No doubt, you have already found that in order to access my website, use the following

Passcode – **dreambig**

RIGHT NOW – take time to listen **right here on my website** to the audio that explains the ordering of products to stock your Mary Kay store. It is located under Step #1. There is excellent business information in this audio that you will want to know. I would highly recommend that you take notes! Listening to this audio is the next most important step for you to do **NOW** so you can move to the \$\$ making stage of your business. When you listen within 24 hours of completing your agreement, fill out the online questionnaire and submit it, you will earn a money bag from me!!

Please also look at the **Ready, Set, Sell** Brochure (on my web site under new consultants > step 1) for details and pictures of the product packages that will show you the FREE product you receive with your initial order!! All the BONUSSES start at the \$600.00 wholesale level – so be sure to order no less than this basic package on your first order (I highly recommend more, if possible)! I will help put your first order together, if you'd like. You may appreciate having suggestions for the top selling products, etc.

As a reminder...take time to listen to this online audio and answer the questionnaire within the next 24 hours from having received this email and I will send you a Mary Kay Money Bag!!!

Just remember one step at a time; Mary Kay always said, "You can eat an elephant one bite at a time"! While I certainly want to move at your pace, I also want to make sure that we get you off and running as quickly as possible! I know you have dreams and goals that you visualize Mary Kay helping you reach. This business can and will and there's no time like the present to get started on it!!!

I am attaching a sheet that will give you some direction on what to do with your Starter Kit when it arrives!!

Think about whom you know RIGHT NOW that would enjoy the fun, excitement and rewards of owning her business, just like you! What fun it would be to have a girlfriend or family member alongside you! It's so fun to go through the training process with a friend! I know because I did it! And, my success came quickly because I chose to sell and team build simultaneously!! If there is a secret to success, I just named it in that last sentence!!

My dream is for you to realize your fullest potential while having a great time and together, let's journey to the TOP!

YOU CAN IF YOU THINK YOU CAN!!!

Excited about your future,

Rohi